

# Arizona's Largest Lobbying Firms

Ranked by # of  
Arizona clients

Locally Researched by:  
Dale Brown, Phoenix  
Business Journal  
Mar 12, 2021, 4:00am  
MST

Surveyed list ranked by  
number of Arizona  
clients. Other  
information points  
include number of  
registered lobbyists,  
partial list of major  
clients, top local  
executive and year  
founded locally.

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SORT: **RANK** ↑



## Rank

**1**

## Firm

### **Withey Morris PLC**

2525 E. Arizona Biltmore Cir.

Phoenix, AZ 85016

602-230-0600

witheymorris.com

## # Of Arizona Clients

337 <sup>2</sup>

## # Of Registered Lobbyists

8

## Partial List Of Clients

Cisco, Pure Storage, Goodwill of Central & Northern Arizona, CVS Health, Advanced Network Management

## Top Local Executive

Adam Baugh; Jason Morris

## Year Founded Locally

1999

## Rank

2

## Firm

### DeMenna Public Affairs

1345 W. Monroe St.

Phoenix, AZ 85007

602-252-5155

demenna.com

## # Of Arizona Clients

84

## # Of Registered Lobbyists

6

## Partial List Of Clients

Arizona Society of CPAs, Arizona Dude Ranch Association, Avis, Click Automotive, Cresco Labs

## Top Local Executive

Joe DeMenna; Ryan DeMenna,  
ryan@demenna.com

## Year Founded Locally

2017

## Rank

3

## Firm

Veridus LLC

111 W. Monroe St.  
#1111  
Phoenix, AZ 85003  
602-229-1129  
veridus.com

### # Of Arizona Clients

80

### # Of Registered Lobbyists

8

### Partial List Of Clients

Arizona Charter Schools Association, Cigna,  
Live Nation, Tohono O'odham Nation, Uber

### Top Local Executive

Wendy Briggs; Jeff Sandquist; Jay Kaprosy;  
Matthew Benson, shossler@veridus.com

### Year Founded Locally

2008

### Rank

4

### Firm

#### Triadvocates LLC

40 N. Central Ave.

#1980

Phoenix, AZ 85004

602-761-2760

triadvocates.com

### # Of Arizona Clients

78

### # Of Registered Lobbyists

7

### Partial List Of Clients

Microsoft, Tenet Healthcare, Ernst & Young,  
La Frontera, Union Pacific

### Top Local Executive

John Kelly; Mike Gardner; Richard Travis;  
Barbara Meaney; Julie Rees

### Year Founded Locally

2002

### Rank

5

### Firm

#### Dorn Policy Group, Inc.

101 N. 1st Ave.

#2090

Phoenix, AZ 85003

602-606-4667

dornpolicygroup.com

### # Of Arizona Clients

60

### # Of Registered Lobbyists

8

### Partial List Of Clients

3M, AMR, HDR, Cigna, GlobalMed, Phoenix  
Sky Harbor, CORE Institute, AZBio, AAED

## **Top Local Executive**

Thomas Dorn, tom@dornpolicygroup.com

## **Year Founded Locally**

2000

## **Rank**



## **Firm**

### **Goodman Schwartz Public Affairs**

3200 N. Central Ave.

#2200

Phoenix, AZ 85012

602-277-0911

goodmanschwartz.com

## **# Of Arizona Clients**

51

## **# Of Registered Lobbyists**

6

## **Partial List Of Clients**

Arizona Community Foundation, Apple,  
Dignity Health, Intuit, W.L. Gore

## **Top Local Executive**

Stuart Goodman; David Schwartz,  
david@goodmanschwartz.com

## **Year Founded Locally**

2000

## Rank

7

## Firm

### Public Policy Partners LLC

322 W. Roosevelt St.

Phoenix, AZ 85003

602-200-6777

p3gr.com

## # Of Arizona Clients

50

## # Of Registered Lobbyists

5

## Partial List Of Clients

Cox, Gila River Indian Community, All City  
Towing, PSPRS, Education Finance Reform  
Group

## Top Local Executive

Meghaen Dell'Artino, meghaen@p3gr.com

## Year Founded Locally

2000

## Rank

8

## Firm

### Policy Development Group Inc.

3636 N. Central Ave.

#590

Phoenix, AZ 85012  
602-274-4244  
policydevelopmentgroup.com

### # Of Arizona Clients

48

### # Of Registered Lobbyists

5

### Partial List Of Clients

Major League Baseball, Resolution Copper Mining, Toyota, Centene, Phoenix Union High School District

### Top Local Executive

Ron Ober

### Year Founded Locally

1991

### Rank



### Firm

#### Copper State Consulting Group

3033 N. Central Ave.

9th Fl.

Phoenix, AZ 85012

602-229-1010

copperstate.net

### # Of Arizona Clients

40

### # Of Registered Lobbyists



4

### **Partial List Of Clients**

NA

### **Top Local Executive**

Stan Barnes, stan@copperstate.net

### **Year Founded Locally**

1997

### **Rank**

**10**

### **Firm**

#### **Kutak Rock LLP**

8601 N. Scottsdale Rd.

#300

Scottsdale, AZ 85253

480-429-5000

kutakrock.com

### **# Of Arizona Clients**

37

### **# Of Registered Lobbyists**

3

### **Partial List Of Clients**

Blue Cross Blue Shield of AZ, GEICO, Allstate,  
RELX, Nationwide

### **Top Local Executive**

S. David Childers,  
david.childers@kutakrock.com

## Year Founded Locally

1987

## Rank

11

## Firm

### Hamilton Consulting Inc.

822 N. 5th Ave.

Phoenix, AZ 85003

602-266-8339

hciaz.biz

## # Of Arizona Clients

31

## # Of Registered Lobbyists

3

## Partial List Of Clients

NASCAR, Rivian, Iron Mountain,  
NortonLifeLock, Exacta Systems

## Top Local Executive

James Hamilton, james@hciaz.biz

## Year Founded Locally

1997

## Rank

12

## Firm

### Molera Alvarez LLC

5343 N. 16th St.

#240

Phoenix, AZ 85016

602-279-9925

ma-firm.com

### # Of Arizona Clients

30

### # Of Registered Lobbyists

6

### Partial List Of Clients

CVS/Aetna, JPMorgan Chase, DoorDash,  
Greater Phoenix Leadership, AZ Sports &  
Tourism Authority

### Top Local Executive

Ruben Alvarez, ra@ma-firm.com; Jaime  
Molera, jm@ma-firm.com

### Year Founded Locally

2003

### Rank

13

### Firm

#### Traversant Group

2415 E. Camelback Rd.

#700

Phoenix, AZ 85016

602-343-7465

traversantgroup.com

## # Of Arizona Clients

25

## # Of Registered Lobbyists

2

## Partial List Of Clients

DocuSign, Google, Lumen, Palo Alto Networks, Workday

## Top Local Executive

Jennifer Woods,  
jennifer@traversantgroup.com

## Year Founded Locally

2013

## Rank

14

## Firm

### Lewis Roca Rothgerber Christie LLP

201 E. Washington St.

#1200

Phoenix, AZ 85004

602-262-5311

lrrc.com

## # Of Arizona Clients

24

## # Of Registered Lobbyists

2

## Partial List Of Clients

Amnity Foundation, Banner Health Arizona,  
Delta Dental of Arizona, Mesa Unified School  
District,

**Top Local Executive**

Kenneth Van Winkle Jr.

**Year Founded Locally**

1950

**Rank**

**15**

**Firm**

**HighGround Inc.**

830 N. 4th Ave.

Phoenix, AZ 85003

602-528-3684

azhighground.com

**# Of Arizona Clients**

23

**# Of Registered Lobbyists**

7

**Partial List Of Clients**

NA

**Top Local Executive**

Chuck Coughlin; Doug Cole

**Year Founded Locally**

1996

## Rank

15

## Firm

### Isaacson Law Firm PC

3101 N. Central Ave.

#650

Phoenix, AZ 85012

602-274-2200

isaacsonlawaz.com

## # Of Arizona Clients

23

## # Of Registered Lobbyists

2

## Partial List Of Clients

NA

## Top Local Executive

Donald Isaacson

## Year Founded Locally

1975

## Rank

15

## Firm

### AZ Policy Connect

9977 N. 90th St.

#155

Scottsdale, AZ 85258

602-428-6644

azpolicyconnect.com

### # Of Arizona Clients

23

### # Of Registered Lobbyists

2

### Partial List Of Clients

Southwest Airlines, BNSF Railway, Anheuser  
Busch, UnitedHealth Group, University of  
Phoenix

### Top Local Executive

Janna Day, jday@policyconnect.com

### Year Founded Locally

2015

### Rank

18

### Firm

#### Arizona Municipal Strategies

2525 E. Arizona Biltmore Cir.

#A-212

Phoenix, AZ 85016

602-282-4125

az-ms.com

### # Of Arizona Clients

21

### # Of Registered Lobbyists

1

### **Partial List Of Clients**

Cisco, Phoenix Suns, UFCW, Goodwill of Northern and Central Arizona, Save Bear Mountain

### **Top Local Executive**

Rana Lashgari, rana@az-ms.com

### **Year Founded Locally**

NA

### **Rank**

**19**

### **Firm**

#### **Racy Associates Inc.**

535 W. Burton Dr.  
Tucson, AZ 85704  
520-906-4646

### **# Of Arizona Clients**

20

### **# Of Registered Lobbyists**

3

### **Partial List Of Clients**

Pima County, Pima Association of Governments, Diamond Ventures, Northland Pioneer College, Cochise College

### **Top Local Executive**

Michael Racy, michael@racyassociates.com

### **Year Founded Locally**



1986

## Rank

19

## Firm

### **The Aarons Company LLC**

4315 N. 12th St.

#200

Phoenix, AZ 85014

602-315-0155

theaaronscompanyllc.com

## # Of Arizona Clients

20

## # Of Registered Lobbyists

4

## Partial List Of Clients

AZ Association of Chiropractic, Visit Phoenix,  
City of Scottsdale, Motor Vehicle Providers'  
Association, AZ Association of County School  
Superintendents

## Top Local Executive

Barry Aarons, aarons1231@aol.com

## Year Founded Locally

1997

## Rank

21

**Firm****Law Offices of John K. Mangum PC**

318 W. Roosevelt St.

Phoenix, AZ 85003

602-252-5222

mangumlaw.com

**# Of Arizona Clients**

16

**# Of Registered Lobbyists**

3

**Partial List Of Clients**

NA

**Top Local Executive**

John Mangum, jkmangum@mangumlaw.com

**Year Founded Locally**

1981

**Rank**

22

**Firm****Stevens & Stevens PC**

330 E. Thomas Rd.

Phoenix, AZ 85012

602-741-4129

stevensandstevenslaw.com

**# Of Arizona Clients**

15

## # Of Registered Lobbyists

1

## Partial List Of Clients

Western States Petroleum Association;  
Breakthru Beverage Distributing; Pfizer;  
Genentech; Valley Partnership

## Top Local Executive

Susie Stevens,  
susie@stevensandstevenslaw.com

## Year Founded Locally

2003

## Rank

22

## Firm

### Arizona Governmental Affairs

99 E. Virginia Ave.

#180

Phoenix, AZ 85004

602-296-5966

azgovaffairs.com

## # Of Arizona Clients

15

## # Of Registered Lobbyists

3

## Partial List Of Clients

Deloitte, Terros Health, Mednax/Pediatrix,  
Rural AZ Schools Coalition

**Top Local Executive**

Gretchen Jacobs, jacobs@azgovaffairs.com

**Year Founded Locally**

2002

**Rank**

24

**Firm****Rose Law Group PC**

7144 E. Stetson Dr.

#300

Scottsdale, AZ 85251

480-505-3936

roselawgroup.com

**# Of Arizona Clients**

13

**# Of Registered Lobbyists**

8

**Partial List Of Clients**

PGA Tour, SunRun, Tesla, Tobacco Free Kids,  
Wild Horse Pass Development Authority

**Top Local Executive**

Jordan Rose, jrose@roselawgroup.com

**Year Founded Locally**

2000

**Rank**

25

**Firm**

**Fennemore**

2394 E. Camelback Rd.

#600

Phoenix, AZ 85016

602-916-5000

fennemorelaw.com

**# Of Arizona Clients**

12

**# Of Registered Lobbyists**

14

**Partial List Of Clients**

NA

**Top Local Executive**

James Goodnow, jgoodnow@fclaw.com

**Year Founded Locally**

1885

**Rank**

26

**Firm**

**Gallagher & Kennedy**

2575 E. Camelback Rd.

#1100

Phoenix, AZ 85016

602-530-8000

gknet.com

## # Of Arizona Clients

11

## # Of Registered Lobbyists

5

## Partial List Of Clients

Freeport-McMoRan, Inc., Florence Copper, Inc., Ace Parking, and All City Towing

## Top Local Executive

Dean Short II, dcs@gknet.com

## Year Founded Locally

1978

## Rank

27

## Firm

### Torres Consulting and Law Group

2239 W. Baseline Rd.

Tempe, AZ 85283

602-626-8805

thetorresfirm.com

## # Of Arizona Clients

10

## # Of Registered Lobbyists

3

## Partial List Of Clients

NA

**Top Local Executive**

Israel Torres; Laura Garcia,  
laura@thetorresgroup.com

**Year Founded Locally**

2006

<sup>2</sup> *Withey Morris PLC is a registered lobbyist with the city of Phoenix and not with the Arizona Secretary of State Lobbyist System.*

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| Ranked by # of local CPAs                    | Ranked by 2020 locally generated placements of more than \$100K per year | Ranked by Current # of Arizona enrollees (primary and secondary) |

JAN 29, 2021

**Largest Phoenix-Area Law Firms**

Ranked by # of attorneys, local

JAN 01, 2021

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Ranked by # of Department of Defense contracts, 2020

NOV 20, 2020

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